

SOLTEQ



Half-Year Report

JANUARY 1 – JUNE 30, 2025

Solteq Plc Half-Year Report January 1 – June 30, 2025

Slight Improvement in Result – Stronger Outlook for the Rest of the Year

April–June

- Comparable revenue totaled EUR 12.1 million (12.9) and decreased by 5.6 percent. Revenue totaled EUR 12.2 million (13.4) and decreased by 9.3 percent
- Comparable EBITDA was EUR 0.4 million (0.5) and EBITDA EUR 0.5 million (0.6). Comparable EBITDA percent was 3.4 (4.1)
- Comparable operating result was EUR 0.1 million (-0.1) and operating result EUR 0.2 million (0.0). Comparable operating result percent was 0.6 (-0.5)
- Earnings per share was EUR 0.00 (-0.03)

January–June

- Comparable revenue totaled EUR 24.3 million (25.9) and decreased by 6.4 percent. Revenue totaled EUR 24.3 million (27.0) and decreased by 10.0 percent
- Comparable EBITDA was EUR 1.0 million (0.8) and EBITDA EUR 1.1 million (1.0). Comparable EBITDA percent was 3.9 (3.1)
- Comparable operating result was EUR 0.2 million (-0.4) and operating result EUR 0.4 million (-0.2). Comparable operating result percent was 0.8 (-1.4)
- Earnings per share was EUR -0.02 (-0.06)
- Solteq Group's equity ratio was 30.8 percent (29.8)
- Net cash flow from operating activities was EUR -0.4 million (1.2)
- Comparable revenue will decrease slightly, while the comparable operating result will improve significantly. Excluding the divested healthcare software solutions business, comparable revenue was EUR 48,818 thousand in the financial year 2024. Comparable operating result for the financial year 2024 was EUR 710 thousand.

Key figures

	4-6/2025	4-6/2024	Change %	1-6/2025	1-6/2024	Change %	1-12/2024	Rolling 12mos
Revenue, TEUR	12,155	13,398	-9.3	24,276	26,970	-10.0	50,869	48,175
Comparable revenue, TEUR	12,145	12,865	-5.6	24,271	25,931	-6.4	48,818	47,157
EBITDA, TEUR	550	617	-10.9	1,112	974	14.1	4,073	4,211
Comparable EBITDA, TEUR	408	529	-22.9	951	809	17.5	2,539	2,681
Operating result, TEUR	209	3	6,182.3	362	-244	248.2	1,809	2,414
Comparable operating result, TEUR	68	-67	201.0	202	-373	154.2	369	944
Result for the financial period, TEUR	-14	-506	97.3	-476	-1,211	60.7	-1,211	-475
Earnings per share, EUR	0.00	-0.03	97.3	-0.02	-0.06	60.7	-0.06	-0.02
Operating result, %	1.7	0.0		1.5	-0.9		3.6	5.0
Comparable operating result, %	0.6	-0.5		0.8	-1.4		0.8	2.0
Equity ratio, % *				30.8	29.8		30.9	30.3

* The comparative information for 1-6/2024 has been adjusted; deferred tax assets and deferred tax liabilities are presented on a net basis. In the comparison period they were presented on a gross basis.

Profit guidance 2025

Comparable revenue will decrease slightly, while the comparable operating result will improve significantly. Excluding the divested healthcare software solutions business, comparable revenue was EUR 48,818 thousand in the financial year 2024. Comparable operating result for the financial year 2024 was EUR 710 thousand.

CEO Aarne Aktan:

The positive profitability trend continued in the second quarter. The comparable operating result was EUR 0.1 million, which improved by EUR 0.1 million relative to the comparison period. This was the sixth consecutive quarter in which a comparable operating result improved year-on-year. However, profitability development was two-fold: The Retail & Commerce segment showed a good improvement in profitability, whereas the Utilities segment's profitability development fell short of expectations, mainly due to losses in the consulting business. The Group's comparable revenue was EUR 12.1 million, which diminished by EUR 0.7 million relative to the comparison period.

The Retail & Commerce segment's performance aligned with the company's expectations. The segment's comparable revenue was EUR 9.1 million, decreasing by EUR 0.4 million year-on-year. The revenue was affected by a market with continued cautiousness in customer demand and delays in investment decisions. In contrast, the segment's profitability was good: The comparable operating result was EUR 0.7 million, increasing by EUR 0.4 million year-on-year. During the review period, the company's Board of Directors appointed Petteri Ahonen as Executive Vice President of the segment and a member of the Group Executive Team. Ahonen assumed his duties in August.

During the review period, the Utilities segment's performance was particularly hampered by reduced customer invoicing rates within the consulting business. In contrast, the software business developed as expected. The segment's comparable operating result was EUR -0.6 million, a decrease of EUR 0.3

million relative to the comparison period. The revenue was EUR 3.0 million, decreasing by EUR 0.3 million year-on-year. During the review period, Jesper Kaysen assumed the role of Executive Vice President of Utilities and became a member of the Group Executive Team.

We commence the autumn season with clarity in objectives and next steps. We expect our financial performance to strengthen in the second half of the financial year. Despite the challenging operating environment and the state of the global economy, the outlook for the Retail & Commerce segment remains moderate. The market outlook for the Utilities segment is stable, and the Nordic market offers growth opportunities for both the software and consulting businesses.

Nordic IT market outlook within the key industries for Solteq

Solteq offers software solutions and expert services to meet the evolving needs of the energy and water utility sectors, the retail industry, and e-commerce. The company's reportable business segments are Utilities and Retail & Commerce. These business areas are united by rapidly evolving digitalization and the need for efficient and intelligent core functions. Solteq's offering aligns well with the development priorities that Nordic decision-makers are expected to emphasize in their IT investments in the coming years.

The market outlook for the Retail & Commerce segment is moderate. The global economy currently introduces uncertainties to the Nordic market, particularly weakening the investment appetite of retail businesses. However, the fast digital transformation and the ongoing demand for secure, reliable, and coherent IT ecosystems continue to support demand for the segment's solutions. Solteq's position is supported by its ability to deliver scalable solutions built on modern IT architecture, helping customers advance their businesses even under challenging market conditions.

The market outlook for the Utilities segment is stable. In the Nordic energy and water utility sector, the demand for software solutions and expert services is fueled by regulatory changes, increasing flexibility in electricity markets, and the opportunities for operational efficiency brought by advancing technology. In the Finnish market, the sector is undergoing consolidation, particularly in electricity retail, while in the water utility sector, new service cooperation networks are emerging, especially among smaller municipal utilities. In addition, new competitive tendering processes for customer information systems are expected to be launched in Finland in the coming years as current supplier contract periods end. The evolving market landscape creates growth opportunities for software and expert service business operations.

Revenue and profit

April–June

Revenue for the second quarter decreased by 9.3 percent compared to the previous year and totaled EUR 12,155 thousand (13,398). Operating result for the review period was EUR 209 thousand (3). Comparable operating result was EUR 68 thousand (-67). Result before taxes was EUR -439 thousand (-472) and the result for the financial period was EUR -14 thousand (-506).

January–June

Revenue for the first half decreased by 10.0 percent compared to the previous year and totaled EUR 24,276 thousand (26,970). Operating result for the review period was EUR 362 thousand (-244). Comparable operating result was EUR 202 thousand (-373). Result before taxes was EUR -809 thousand (-1,178) and the result for the financial period was EUR -476 thousand (-1,211).

Retail & Commerce

April–June

In the second quarter the Retail & Commerce segment's comparable revenue was EUR 9,122 thousand (9,510), down by 4.1 percent from the comparison period. Comparable EBITDA for April-June was EUR 897 thousand (689), and the comparable operating result was EUR 698 thousand (300).

Of the segment's revenue, 71.2 percent came from the Commerce & Data business unit, which specializes in e-commerce solutions and 28.8 percent from the Retail Software business unit, which specializes in software solutions related to the retail industry and car sales.

January–June

In the first half, the comparable revenue of the segment was EUR 18,307 thousand (19,374), down by 5.5 percent from the comparison period. The comparable EBITDA for was EUR 1,868 thousand (1,435), and the comparable operating result was EUR 1,447 thousand (658).

The company's Board of Directors appointed Petteri Ahonen as Executive Vice President of the Retail & Commerce segment and a member of the Group Executive Team in May. Responsibility for the segment was handed over from interim Executive Vice President Mikko Sairanen, who had held the position since November 26, 2024. Sairanen continued as CFO and General Counsel, as well as a member of the Group Executive Team, after Ahonen assumed his duties in August 2025.

Retail & Commerce	4-6/2025	4-6/2024	Change %	1-6/2025	1-6/2024	Change %	1-12/2024
Revenue, TEUR	9,132	10,043	-9.1	18,312	20,412	-10.3	38,642
Comparable revenue, TEUR	9,122	9,510	-4.1	18,307	19,374	-5.5	36,591
Comparable EBITDA, TEUR	897	689	30.3	1,868	1,435	30.2	3,547
Comparable EBITDA, %	9.8	7.2		10.2	7.4		9.7
EBITDA, TEUR	990	777	27.4	1,980	1,600	23.7	5,086
EBITDA, %	10.8	7.7		10.8	7.8		13.2
Comparable operating result, TEUR	698	300	132.7	1,447	658	120.0	2,169
Comparable operating result, %	7.6	3.2		7.9	3.4		5.9
Operating result, TEUR	789	370	113.3	1,558	787	98.0	3,613
Operating result, %	8.6	3.7		8.5	3.9		9.4

Utilities

April–June

In the second quarter, the Utilities segment's revenue was EUR 3,023 thousand (3,355), down by 9.9 percent from the comparison period. Comparable EBITDA for April-June was EUR -490 thousand (-160), and the comparable operating result was EUR -630 thousand (-367).

Of the segment's revenue, 92.3 percent came from the Utilities Software and Salesforce Solutions business units, which specialize in energy sector software products, and 7.7 percent from the Utilities Consulting business unit, which specializes in expert services for the energy sector.

January–June

The revenue for the first half-year period was EUR 5,963 thousand (6,558), down by 9.1 percent from the comparison period. The comparable EBITDA was EUR -918 thousand (-625), and the comparable operating result was EUR -1,246 thousand (-1,031).

Recurring revenue accounted for 50.7 percent of the segment's revenue in the reporting period and consists of software licensing, maintenance, and support fees. The aim is that the recurring software-based revenue accounts for more than half of the Utilities segment's revenue.

The company's Board of Directors appointed Jesper Kaysen as Executive Vice President of the Utilities segment and a member of the Group Executive Team in May. Responsibility for the segment was handed over from CEO Aarne Aktan, who had served as interim EVP of the segment alongside his own duties since May 1, 2024.

Utilities	4-6/2025	4-6/2024	Change %	1-6/2025	1-6/2024	Change %	1-12/2024
Revenue, TEUR	3,023	3,355	-9.9	5,963	6,558	-9.1	12,227
Comparable EBITDA, TEUR	-490	-160	-206.1	-918	-625	-46.7	-1,008
Comparable EBITDA, %	-16.2	-4.8		-15.4	-9.5		-8.2
EBITDA, TEUR	-440	-160	-175.2	-868	-625	-38.8	-1,012
EBITDA, %	-14.6	-4.8		-14.6	-9.5		-8.3
Comparable operating result, TEUR	-630	-367	-71.8	-1,246	-1,031	-20.9	-1,800
Comparable operating result, %	-20.8	-10.9		-20.9	-15.7		-14.7
Operating result, TEUR	-581	-367	-58.3	-1,196	-1,031	-16.1	-1,805
Operating result, %	-19.2	-10.9		-20.1	-15.7		-14.8

Balance sheet and financing

Total assets amounted to EUR 50,764 thousand (54,573) at the end of the review period. Liquid assets totaled EUR 1,609 thousand (1,094). The company has a standby credit limit of EUR 5,000 thousand, of which EUR 1,000 thousand (0) was in use at the end of the review period. The company also has a bank account credit limit of EUR 2,000 thousand, of which EUR 1,124 thousand (797) was in use at the end of

the review period. At the end of the review period, the company had a EUR 165 thousand (247) Business Finland loan for product development.

The Group's interest-bearing liabilities were EUR 22,868 thousand (25,121).

Solteq Group's equity ratio was 30.8 percent (29.8).

On October 1, 2020, Solteq issued a fixed rate senior bond with a nominal value of EUR 23.0 million, of which the company has repurchased and canceled a total of EUR 4.3 million. The outstanding amount of the bond is EUR 18.7 million. The bond will mature on October 1, 2026. The bond can be redeemed before the final maturity date.

The original maturity date was October 1, 2024. The terms of the bond were amended in a written procedure, signed on September 13, 2024, and:

- the Final Maturity Date was extended under the Terms and Conditions by 24 months, with the new Final Maturity Date being October 1, 2026;
- the coupon rate on the Notes was increased from 6.0 percent to 10.0 percent starting from October 1, 2024;
- the redemption price applicable to Voluntary Total Redemptions under the Terms and Conditions was amended by gradually increasing the redemption price of the Notes from 100.0 percent to 104.0 percent during the extended maturity period of the Notes; and
- the permitted size of the Working Capital Facility included in the Terms and Conditions of the Notes was decreased to either EUR 7 million or 90 percent of EBITDA, whichever is greater.

The terms of the bond include financial covenants concerning the distribution of funds and incurring financial indebtedness other than permitted under the terms of the bond (Incurrence Covenant). The covenants require that the equity ratio exceeds 27.5 percent, the interest coverage ratio (EBITDA/net interest cost) exceeds 3.00:1, and that the Group's net interest-bearing debt to EBITDA ratio does not exceed 4:1. The covenants concerning the distribution of funds and incurring financial indebtedness other than permitted under the terms of the bond are not fulfilled based on the reporting period. The fulfillment of the covenants is always reviewed based on the last reported 12-month period. Violations of the above-mentioned financial covenants of the bond do not, as such, lead to the right to demand immediate repayment of the bond, but they limit the distribution of the company's funds and incurring financial indebtedness other than permitted under the terms of the bond.

More information about the Bond and its terms and conditions are available on the company's website.

The maturity distribution of financial liabilities is presented in the tables section of this Half-Year Report.

Investment, research, and development

The net investments during the review period were EUR 401 thousand (623). No investments were made in business acquisitions during the review nor the comparison period. Other investments were EUR 401 thousand (623). Other investments include the net change in rented premises and equipment, totaling EUR 385 thousand (577).

Depreciations and impairments

Depreciations and impairments in the review period totaled EUR 750 thousand (1,218), of which depreciations from premises accounted for EUR 477 thousand (798).

Personnel

The number of permanent employees at the end of the review period was 403 (449).

Key figures for Group's personnel

	4-6/2025	4-6/2024	1-6/2025	1-6/2024	1-12/2024
Average number of personnel during period *			399	457	435
Employee benefit expenses, TEUR	7,084	7,840	14,146	15,903	29,007

* Comparison period data for 1-6/2024 adjusted.

Related party transactions

Solteq Group's related parties include the Board of Directors, the CEO, and the Group's Executive Team, as well as their related parties and entities according to the IAS24 standard.

The related party transactions and euro amounts are presented in the tables at the end of this Half-Year Report. There were no related party transactions to be reported in the review or the comparison period.

Shares, shareholders, and treasury shares

Solteq Plc's equity on June 30, 2025, was EUR 1,009,154.17, represented by 19,396,501 shares. The shares have no nominal value. All shares have an equal entitlement to dividends and company assets. Shares are governed by a redemption clause.

Solteq Plc did not hold any treasury shares at the end of the review period.

Exchange and rate

During the review period, the exchange of Solteq's shares in the Nasdaq Helsinki Ltd was 1.0 million shares (2.2) and EUR 0.6 million (1.6). The highest rate during the review period was EUR 0.80 and the lowest rate was EUR 0.57. The weighted average rate of the share was EUR 0.64, and the end rate was EUR 0.61. The market value of the company's shares at the end of the review period totaled EUR 11.9 million (16.1).

Ownership

At the end of the review period, Solteq had 6,269 shareholders (6,779). Solteq's 10 largest shareholders owned 10,494 thousand shares, i.e., they owned 54.1 percent of the company's shares and votes.

Annual General Meeting

Solteq's Annual General Meeting of Solteq Plc was held on March 27, 2025. The Annual General Meeting approved the financial statements for the financial year January 1 – December 31, 2024 and discharged the CEO and members of the Board of Directors who were active during the financial year from liability.

In accordance with the proposal of the Board of Directors, it was resolved that no dividend is distributed for the financial year that ended on December 31, 2024.

The Annual General Meeting adopted the remuneration report of the company's governing bodies for year 2024.

The Annual General Meeting authorized the Board of Directors to decide on a share issue carried out with or without payment and on issuing share options and other special rights referred to in Chapter 10, Section 1 of the Finnish Limited Liability Companies Act as follows:

The maximum total number of shares or other rights issued under the authorization is 2,000,000. The authorization includes the right to issue new shares and special rights or convey treasury shares. The new shares and rights can be issued and treasury shares conveyed in a directed share issue deviating from the shareholders' pre-emptive right of subscription if there is a weighty financial reason for the company, e.g., to improve the capital structure, to execute business acquisitions, and other business improvement arrangements. The authorization cannot be used to implement the company's incentive schemes. The authorization includes the right for the Board of Directors to decide on all other terms concerning the share issue and granting special rights, including the subscription price and payment of the subscription price in cash or in whole or in part by other means (subscription in kind) or by using the subscriber's receivable to offset the subscription price and record it in the company's balance sheet. The authorization is effective until the next Annual General Meeting, however, no longer than April 30, 2026. This authorization cancels the corresponding decision made by the Annual General Meeting 2024.

The Annual General Meeting authorized the Board of Directors to decide on repurchasing the company's own shares. The number of own shares to be repurchased based on the authorization cannot exceed 500,000. Shares may be repurchased in one or more lots. The Company may use only unrestricted equity to repurchase its own shares. Own shares may be repurchased otherwise than in proportion to the share ownership of the shareholders (directed repurchase). The purchase price shall be at least the lowest price paid for the company's shares in regulated trading at the time of purchase and at most the highest price paid for Company shares in regulated trading at the time of purchase. Own shares can be purchased to be used to improve the capital structure of the company, to execute business acquisitions and other business development arrangements, or as a part of the implementation of the company's incentive schemes. The authorization is effective until the next Annual General Meeting, however, no longer than April 30, 2026. This authorization cancels the corresponding decision made by the Annual General Meeting 2024.

The Annual General Meeting authorized the Board of Directors to decide on accepting the company's own shares as pledge. The Board of Directors is authorized to decide on accepting the company's own shares as pledge (directed) in connection with business acquisitions or when executing other business arrangements. The pledge may occur in one or several transactions. The number of own shares accepted as pledge cannot exceed 2,000,000. The Board of Directors decides on other terms concerning the pledge. The authorization is effective until the next Annual General Meeting, however, no longer than

April 30, 2026. This authorization cancels the corresponding decision made by the Annual General Meeting 2024.

Board of Directors and auditors

The Annual General Meeting on March 27, 2025, resolved that 7 members were elected to the Board of Directors. The Annual General Meeting resolved to elect the following members of the Board of Directors according to proposal of the Shareholders' Nomination Committee of Solteq Plc: Markku Pietilä, Lotta Airas, Anni Sarvaranta, Mika Sutinen, Esko Mertsalmi, Lotta Kopra and Markus Huttunen.

In its organizing meeting after the Annual General Meeting, the Board of Directors elected Markku Pietilä as its chairman.

Mika Sutinen, Lotta Kopra, and Markku Pietilä were elected as members of the Audit Committee. Mika Sutinen acts as the Chairman of the Audit Committee.

The Annual General Meeting elected audit firm PricewaterhouseCoopers Oy as the auditor of the company. In case the company is required to prepare a sustainability report for the financial year 2025, the company's auditor will carry out the assurance of the sustainability reporting. PricewaterhouseCoopers Oy has informed that Tiina Puukkoniemi, Authorised Public Accountant (KHT), Authorised Sustainability Auditor (KRT), is the auditor with principal responsibility.

Other events during the review period

On January 21, 2025, Solteq Plc announced the repurchase and cancellation of bond notes. Solteq Plc announced that it has repurchased its outstanding notes for the acquired amount of EUR 2.3 million maturing in 2026. The Board of Directors has resolved to cancel the acquired notes. The outstanding amount of the bond (ISIN FI4000442264) will be EUR 20.7 million after the cancellation of the acquired notes.

On January 24, 2025, Solteq Plc announced the proposals of Solteq's Shareholders' Nomination committee for the 2025 Annual General Meeting. Solteq Plc's Shareholders' Nomination Committee proposes to the Annual General Meeting, planned to be held on March 27, 2025, that seven (7) members are elected to the Board of Directors, the current Board members – Markku Pietilä, Lotta Airas, Anni Sarvaranta, Mika Sutinen and Esko Mertsalmi – are re-elected, and Lotta Kopra and Markus Huttunen are elected as new members of the Board. Katarina Cantell and Panu Porkka have announced that they are unavailable to continue in their roles as Board members. The term of the Board members will end at the close of the 2026 Annual General Meeting.

On March 18, 2025, Solteq Plc announced the repurchase and cancellation of Bond notes. Solteq Plc announces that it has repurchased its outstanding notes maturing in 2026, for an aggregate amount of EUR 2,000,000. The Board of Directors has resolved to cancel the acquired notes. The outstanding amount of the bond (ISIN FI4000442264) will be EUR 18,740,000 after the cancellation of the acquired notes.

On May 13, 2025, Solteq Plc announced changes in Solteq Plc's executive team. The Board of Directors of Solteq Plc has appointed Jesper Kaysen as EVP of the Utilities segment and member of the Executive

Team. Jesper Kaysen joined the company on March 1, 2025, as the Head of Utilities Consulting business and will assume his new responsibilities immediately. Jesper Kaysen takes over the responsibilities for leading the Utilities segment from Solteq Plc's CEO, Aarne Aktan, who has managed it alongside his own duties since May 1, 2024.

On May 28, 2025, Solteq Plc announced changes in Solteq Plc's executive team. The Board of Directors of Solteq Plc has appointed Petteri Ahonen as the EVP of the Retail & Commerce segment and a member of the Executive Team. Petteri Ahonen will assume his new role at Solteq on September 1, 2025, at the latest. The responsibility for leading the Retail & Commerce segment will be transferred to Petteri Ahonen from Mikko Sairanen, who has served as the interim EVP since November 26, 2024. Sairanen will continue as CFO, Head of Legal, and as a member of the Group Executive Team once Ahonen assumes the position.

Events after the review period

The company's management is not aware of events of material importance after the review period that might have affected the preparation of the Half-Year Report.

Risks and uncertainties

In the management's view, the material uncertainties and near-term risks directed at the company's business and financial position in the near future are related to the general economic uncertainty, the customer demand for the services offered by the company, the success of deliveries, and the financial market situation.

Global political and economic uncertainty, especially the effects of customs policy, may negatively affect the company's revenue development and cost structure. The weakened economic situation, inflation, rising financing costs and other indirect impacts may further weaken customer companies' investments in Solteq's products and services in both the short and long term. The weakening of the security situation increases the risk of cyber attacks and other disruptions in society that may have an impact on the company's business.

Other key uncertainties and risks relate to managing changes in the balance sheet structure, the timing and pricing of transactions on which revenue is based, changes in the cost level, the development of the company's own products and their commercialization, and the company's ability to manage extensive contract and delivery packages.

The most important risks and uncertainties for the company's business are monitored regularly as part of the work of the Board of Directors and Executive Team. In addition, the company has an Audit Committee appointed by the Board of Directors, whose tasks include monitoring the company's financial and financing situation.

Going concern principle

In assessing the going concern principle, the management of the company has considered the risks related to the refinancing of the company. The key elements of Solteq Group's debt financing are a fixed-rate bond, as well as standby and bank account credit limits.

Solteq issued a fixed-rate unsecured senior bond with a nominal value of EUR 23.0 million on October 1, 2020, of which the company has repurchased and canceled a total of EUR 4.3 million. The outstanding amount of the bond is EUR 18.7 million. The terms and conditions of the bond were amended in a written procedure, approved on September 13, 2024, so that the bond matures on October 1, 2026. The standby and bank account credit limits total EUR 7.0 million. The related financial covenants are linked to the terms of the bond.

The terms of the bond include financial covenants concerning the distribution of funds and incurring financial indebtedness other than permitted under the terms of the bond (Incurrence Covenant). The covenants require that the equity ratio exceeds 27.5 percent, the interest coverage ratio (EBITDA/net interest cost) exceeds 3.00:1, and that the Group's net interest-bearing debt to EBITDA ratio does not exceed 4:1. The covenants concerning the distribution of funds and incurring financial indebtedness other than permitted under the terms of the bond are not fulfilled based on the reporting period. The fulfillment of the covenants is always reviewed based on the last reported 12-month period. Violations of the above-mentioned financial covenants of the bond do not, as such, lead to the right to demand immediate repayment of the bond, but they limit the distribution of the company's funds and incurring financial indebtedness other than permitted under the terms of the bond.

In assessing the going concern, the management of the company has considered the effects of the measures taken during the financial year 2024, the financial performance during the review period 1-6/2025, financial forecasts, and risks related to financing as well as the amendments made to the terms of the bond, and other financial instruments used by the company.

Considering the above measures and risks, the management estimates that operations will continue and that the risk of insufficient funding is small. Therefore, the management of the company has deemed it justified to prepare the Half-Year Report under the going concern principle.

Financial reporting

This Half-Year Report has been prepared in accordance with the recognition and valuation principles of IFRS standards and using IAS 34 and the same accounting policies as the Financial Statements 2024. The new IFRS standards, taken into use on January 1, 2025, do not have a significant impact on the Group's Half-Year Report. The information presented in the Half-Year Report has not been audited.

Revenue from contracts with customers

The sales income from the Retail & Commerce segment's customer contracts are classified as services, recurring revenue from own software/SaaS, and software and hardware sales. The services consist mainly of time and material based consulting, support and development services provided by the company, and projects. The sales income from these services is recognized over time depending on the progress of customer projects. Recurring revenue from software is reported for sales income related to

the company's own products. In addition, the Retail & Commerce segment generates sales income from software and hardware sales consisting mainly of license and maintenance fees for third party software.

The Utilities segment covers the business based on the company's own energy sector products. The revenue of the segment is mainly based on license and maintenance fees from own products and related services, like integration and implementation projects. The sales income from the Utilities segment's customer contracts is classified as services, recurring revenue from own software/SaaS and non-recurring license and hardware sales. The services consist mainly of time- and material-based consulting, support and development services provided by the company, and projects. The services will benefit the customers as the service is provided.

Recurring revenue from own software / SaaS in both segments includes sales related to Solteq's own products where the amount charged is not dependent on the amount of work performed and the charge is recurring or deferred over the contract period. In addition, the contract needs to be valid until further notice or the contract period is minimum 12 months in order to be classified as recurring revenue/SaaS. Non-recurring license and hardware sales include license fees related to the company's own software and directly related products and hardware. The revenue is recognized as point in time.

Financial information

Consolidated statement of comprehensive income

TEUR	4-6/2025	4-6/2024	1-6/2025	1-6/2024	1-12/2024
Revenue	12,155	13,398	24,276	26,970	50,869
Other income	184	2	277	6	1,376
Materials and services	-1,535	-1,517	-2,926	-3,084	-6,087
Employee benefit expenses	-8,509	-9,235	-16,766	-18,595	-34,096
Other expenses	-1,746	-2,032	-3,748	-4,322	-7,989
Depreciations and impairments	-341	-613	-750	-1,218	-2,265
Operating result	209	3	362	-244	1,809
Financial income and expenses	-648	-476	-1,170	-934	-2,407
Result before taxes	-439	-472	-809	-1,178	-598
Income taxes	425	-34	333	-33	-612
Result for the financial period	-14	-506	-476	-1,211	-1,211
Other comprehensive income to be reclassified to profit or loss in subsequent periods:					
Currency translation differences	-40	16	75	-48	-61
Other comprehensive income, net of tax	-40	16	75	-48	-61
Total comprehensive income	-54	-490	-401	-1,260	-1,272
Total profit for the period attributable to owners of the parent	-14	-506	-476	-1,211	-1,211
Total comprehensive income attributable to owners of the parent	-54	-490	-401	-1,260	-1,272
Earnings per share, EUR (undiluted)	0.00	-0.03	-0.02	-0.06	-0.06
Earnings per share, EUR (diluted)	0.00	-0.03	-0.02	-0.06	-0.06

Consolidated statement of financial position

TEUR	30 Jun 2025	30 Jun 2024	31 Dec 2024
Assets			
Non-current assets			
Tangible assets	36	17	43
Right-of-use assets	1,559	1,501	1,691
Intangible assets			
Goodwill	38,565	40,552	38,567
Other intangible assets	313	942	532
Other investments	585	437	437
Deferred tax assets *	1,036	741	672
Trade and other receivables	486	252	592
Non-current assets total	42,580	44,444	42,535
Current assets			
Inventories	23	41	34
Trade and other receivables	6,552	8,995	6,189
Cash and cash equivalents	1,609	1,094	3,281
Current assets total	8,183	10,130	9,504
Total assets	50,764	54,573	52,039
Equity and liabilities			
Equity attributable to equity holders of the parent company			
Share capital	1,009	1,009	1,009
Share premium reserve	75	75	75
Distributable equity reserve	13,260	13,260	13,260
Currency translation difference	-132	-194	-207
Retained earnings	1,334	1,809	1,810
Total equity	15,546	15,959	15,947
Non-current liabilities			
Deferred tax liabilities *	57	109	59
Financial liabilities	19,010	165	20,899
Trade and other payables	143		280
Lease liabilities	802	142	856
Non-current liabilities total	20,013	416	22,095
Current liabilities			
Financial liabilities	2,207	23,295	1,082
Trade and other payables	11,849	13,098	11,646
Income tax liability	300	198	343
Provisions		88	21
Lease liabilities	849	1,519	906
Current liabilities total	15,205	38,198	13,997
Total equity and liabilities	50,764	54,573	52,039

* The comparative information has been adjusted for 30 Jun 2024; deferred tax assets and deferred tax liabilities are presented on a net basis. The comparison period was presented on a gross basis earlier.

Consolidated cash flow statement

TEUR	1-6/2025	1-6/2024	1-12/2024
Cash flow from operating activities			
Result for the financial period	-476	-1,211	-1,211
Adjustments for operating result:		0	
Depreciations and impairments **	750	1,218	2,265
Financial income and expenses **	1,170	936	2,407
Income taxes **	-333	33	612
Profit on the sale of the business transaction **			-1,327
Fair value adjustments to investments	-148		
Other adjustments **	-19	66	-822
Total adjustments **	1,421	2,253	3,135
Cash flow before changes in working capital	945	1,041	1,924
Changes in working capital:			
Change in trade and other receivables	-230	766	2,161
Change in inventory	12	19	25
Change in trade payables and other liabilities	-772	-439	-1,066
Total change in working capital	-990	345	1,121
Cash flow from operations before financial items and taxes	-45	1,386	3,045
Interests paid	-234	-238	-1,885
Interests received	25	13	92
Other financial items			-345
Taxes paid	-97	-1	650
Net cash flow from operating activities (A)	-351	1,160	1,558
Cash flow from investing activities:			
Divested businesses			3,961
Investments in tangible and intangible assets	-6	-50	-86
Net cash used in investing activities (B)	-6	-50	3,874
Cash flow from financing activities:			
Long-term loans, decrease	-1,860		-1,581
Short-term loans, increase	1,124	1,107	4,249
Short-term loans, decrease	-82	-2,090	-5,029
Payment of lease liabilities	-497	-887	-1,643
Net cash used in financing activities (C)	-1,315	-1,870	-4,004
Changes in cash and cash equivalents	-1,672	-759	1,429
Cash and cash equivalents at the beginning of period	3,281	1,853	1,853
Cash and cash equivalents at the end of period	1,609	1,094	3,281

Cash and cash equivalents presented in the cash flow statement consist of the following items:

TEUR	1-6/2025	1-6/2024	1-12/2024
Cash and cash equivalents	1,609	1,094	3,281
Total	1,609	1,094	3,281

* Taxes paid in the comparison period data for 1-6/2024 have been adjusted to a separate line. Previously presented in adjustments

** Presentation method clarified for 1-6/2024.

Consolidated statement of changes in equity

TEUR	Share capital	Share premium account	Invested unrestricted equity reserve	Currency translation difference	Retained earnings	Total
Equity 1 Jan 2024	1,009	75	13,260	-146	3,021	17,219
Result for the financial period					-1,211	-1,211
Other items on comprehensive income				-48		-48
Total comprehensive income	0	0	0	-48	-1,211	-1,260
Equity 30 Jun 2024	1,009	75	13,260	-194	1,809	15,959
Equity 1 Jan 2025	1,009	75	13,260	-207	1,810	15,947
Result for the financial period					-476	-476
Other items on comprehensive income				75		75
Total comprehensive income	0	0	0	75	-476	-401
Equity 30 Jun 2025	1,009	75	13,260	-132	1,334	15,546

Revenue from contracts with customers

Retail & Commerce

TEUR	4-6/2025	4-6/2024	1-6/2025	1-6/2024	1-12/2024
Services	7,293	7,774	14,850	16,180	30,057
Recurring revenue / SaaS	1,344	1,664	2,527	3,264	6,488
Software and hardware sales	495	604	935	969	2,097
Total	9,132	10,043	18,312	20,412	38,642

Utilities

TEUR	4-6/2025	4-6/2024	1-6/2025	1-6/2024	1-12/2024
Services	1,506	1,772	2,871	3,614	6,248
Recurring revenue / SaaS	1,495	1,508	3,023	2,786	5,734
Non-recurring sales	22	76	70	158	245
Total	3,023	3,355	5,963	6,558	12,227
Group total	12,155	13,398	24,276	26,970	50,869

Total investments

TEUR	4-6/2025	4-6/2024	1-6/2025	1-6/2024	1-12/2024
Group total	354	598	401	623	1,519

Maturity of financial liabilities

	Book value	Contractual cash flows	1-12 months	13-24 months	25-36 months	Later
TEUR						
Financial liabilities, 30 Jun 2025						
Bond	18,924	23,238	1,874	21,364		
Loans from financial institutions	165	167	84	83		
Lease liabilities	1,651	1,819	956	600	214	50
Trade payables	2,373	2,373	2,373			
Financial liabilities total	23,113	27,597	5,287	22,046	214	50
Financial assets, 30 Jun 2025						
Trade receivables	5,572					
Cash and cash equivalents	1,609					
Financial assets total	7,181					

The company has a standby credit limit of EUR 5,000 thousand, of which EUR 1,000 thousand (0) was in use at the end of the review period. The company also has a bank account credit limit of EUR 2,000 thousand, of which EUR 1,124 thousand (797) was in use at the end of the review period.

Fair value of financial assets and liabilities

The fair values of the financial assets and liabilities are mainly the same as the book values. Hence, they are not presented in table form in the Half-Year Report.

Other investments

Other investments consist mainly of unlisted shares, the fair value of which has been reviewed during the period. The net impact of the changes to the values is taken into account in the Consolidated statement of comprehensive income under Other income.

TEUR	Book value 1 Jan 2025	Value increases	Value decreases	Net change in value	Book value 30 Jun 2025	Net profit impact
Other investments	437	229	-81	148	585	148

Liabilities

TEUR	30 Jun 2025	30 Jun 2024	31 Dec 2024
Business mortgages	10,000	10,000	10,000
Off-balance sheet lease liabilities	868	860	803

Related party transactions

There were no related party transactions to be reported in the review or the comparison period.

Major shareholders on June 30, 2025

		Shares and votes	
		number	%
1.	Profiz Business Solution Oy	2,195,569	11.32
2.	Elo Mutual Pension Insurance Company	2,000,000	10.31
3.	Ilmarinen Mutual Pension Insurance Company	1,651,293	8.51
4.	Varma Mutual Pension Insurance Company	1,545,597	7.97
5.	Aktia Capital Mutual Fund	770,000	3.97
6.	Aalto Seppo Tapio	625,000	3.22
7.	Saadetdin Ali	602,216	3.10
8.	Säästöpankki Small Cap Mutual Fund	500,000	2.58
9.	Incedo Oy	304,001	1.57
10.	Kelhu Markku Juhani	300,000	1.55
10 largest shareholders total		10,493,676	54.10
Total of nominee-registered		323,012	1.67
Others		8,579,813	44.23
Total		19,396,501	100.00

Financial performance indicators

	4-6/2025	4-6/2024	1-6/2025	1-6/2024	1-12/2024
Revenue, MEUR	12.2	13.4	24.3	27.0	50.9
Change in revenue, %	-9.3	-6.1	-10.0	-13.5	-11.8
Operating result, MEUR	0.2	0.0	0.4	-0.2	1.8
% of revenue	1.7	0.0	1.5	-0.9	3.6
Result before taxes, MEUR	-0.4	-0.5	-0.8	-1.2	-0.6
% of revenue	-3.6	-3.5	-3.3	-4.4	-1.2
Net investments in non-current assets, MEUR	0.4	0.6	0.4	0.6	1.5
Equity ratio, % *			30.8	29.8	30.9
Net debt, MEUR			21.3	24.0	20.5
Gearing, %			136.7	150.6	128.3
Return on equity, rolling 12 months, %			-3.0	-49.5	-7.3
Return on investment, rolling 12 months, % *			6.4	3.0	5.7
Personnel at end of period *			403	449	390
Personnel average for period *			399	457	435

* Comparison period data for 1-6/2024 adjusted.

Key indicators per share

	4-6/2025	4-6/2024	1-6/2025	1-6/2024	1-12/2024
Earnings per share, EUR (undiluted)	0.00	-0.03	-0.02	-0.06	-0.06
Earnings per share, EUR (diluted)	0.00	-0.03	-0.02	-0.06	-0.06
Equity per share, EUR			0.80	0.82	0.82

Alternative performance measures to be used in financial reporting by Solteq Group

Solteq uses alternative performance measures to describe the company's underlying financial performance and to improve the comparability between review periods. The alternative performance measures should not be regarded as indicators that replace the financial key figures as defined in IFRS standards.

Performance measures used by Solteq Group are operating result, EBITDA, equity ratio, gearing, return on equity, return on investment, net debt, and the share of recurring revenue of the total revenue of Utilities segment. The calculation principles of these financial key figures are presented as part of this Half-Year Report. The performance measures presented as rolling 12 months include the total figures of the past four quarters.

Items affecting comparability and alternative performance measures

Items affecting comparability:

Transactions that are unrelated to the regular business operations, or valuation items that do not affect the cash flow, but have an important impact on the income statement, are adjusted as items affecting comparability. These non-recurring items may include the following:

- Significant restructuring arrangements and related financial items
- Changes in asset values
- Items related to the sale or discontinuation of significant business operations
- Costs incurred by the re-organization of operations
- Costs incurred by the integration of acquired business operations
- Non-recurring severance packages
- Fee items that are not based on cash flow
- Costs incurred by changes in legislation
- Fines and similar indemnities, damages, and legal costs
- Significant changes to the activation of product development costs and the related depreciations.

Updated comparable figures for year 2024

The company has updated its comparable figures for 2024. The business based on healthcare software solutions sold in December 2024 has been excluded from the comparable figures. The updated comparable figures for 2024 are presented in the table below.

Comparable Revenue, TEUR	1-3/2024	4-6/2024	7-9/2024	10-12/2024	1-12/2024
Retail & Commerce	9,864	9,510	8,061	9,155	36,591
Utilities	3,202	3,355	2,892	2,777	12,227
TOTAL	13,066	12,865	10,953	11,933	48,818

Comparable EBITDA, TEUR	1-3/2024	4-6/2024	7-9/2024	10-12/2024	1-12/2024
Retail & Commerce	746	689	965	1,147	3,547
Utilities	-465	-160	92	-474	-1,008
TOTAL	281	529	1,057	673	2,539

Comparable EBITDA, %	1-3/2024	4-6/2024	7-9/2024	10-12/2024	1-12/2024
Retail & Commerce	7.6	7.2	12.0	12.5	9.7
Utilities	-14.5	-4.8	3.2	-17.1	-8.2
TOTAL	2.1	4.1	9.6	5.6	5.2

Comparable operating result, TEUR	1-3/2024	4-6/2024	7-9/2024	10-12/2024	1-12/2024
Retail & Commerce	358	300	622	890	2,169
Utilities	-664	-367	-108	-662	-1,800
TOTAL	-306	-67	514	228	369

Comparable operating result, %	1-3/2024	4-6/2024	7-9/2024	10-12/2024	1-12/2024
Retail & Commerce	3.6	3.2	7.7	9.7	5.9
Utilities	-20.7	-10.9	-3.7	-23.8	-14.7
TOTAL	-2.3	-0.5	4.7	1.9	0.8

Comparable revenue

The reconciliation of the comparable revenue to revenue is presented in the table below.

TEUR	4-6/2025	4-6/2024	1-6/2025	1-6/2024	1-12/2024
Revenue	12,155	13,398	24,276	26,970	50,869
Items affecting comparability					
Business divestments	-10	-533	-5	-1,038	-2,051
Total items affecting comparability	-10	-533	-5	-1,038	-2,051
Comparable revenue	12,145	12,865	24,271	25,931	48,818

Comparable EBITDA

The reconciliation of the comparable EBITDA to EBITDA is presented in the table below.

TEUR	4-6/2025	4-6/2024	1-6/2025	1-6/2024	1-12/2024
EBITDA	550	617	1,112	974	4,073
Items affecting comparability					
Business divestments	6	-88	-13	-165	-1,731
Non-recurring severance packages					165
Fair value adjustments to investments	-148		-148		
Costs incurred by the re-organization of operations					32
Total items affecting comparability	-142	-88	-161	-165	-1,534
Comparable EBITDA	408	529	951	809	2,539

Comparable operating result (EBIT)

The reconciliation of the comparable operating result to operating result is presented in the table below.

TEUR	4-6/2025	4-6/2024	1-6/2025	1-6/2024	1-12/2024
Operating result (EBIT)	209	3	362	-244	1,809
Items affecting comparability					
Business divestments	7	-70	-12	-129	-1,668
Non-recurring severance packages					165
Impairment					31
Fair value adjustments to investments	-148		-148		
Costs incurred by the re-organization of operations					32
Total items affecting comparability	-141	-70	-160	-129	-1,439
Comparable operating result (EBIT)	68	-67	202	-373	369

Calculation of the key figures

Equity ratio, %:

$$\frac{\text{Equity}}{\text{Balance sheet total} - \text{Contract Liabilities}} \times 100$$

Gearing, %:

$$\frac{\text{Interest bearing liabilities} - \text{Cash and cash equivalents}}{\text{Equity}} \times 100$$

Return on Equity (ROE), %:

$$\frac{\text{Result for the financial period (rolling 12 months)}}{\text{Equity (average for the period)}} \times 100$$

Return on investment (ROI), %:

$$\frac{\text{Result before taxes} + \text{Finance expenses (rolling 12 months)}}{\text{Balance sheet total} - \text{Interest free debt (average for the period)}} \times 100$$

Earnings per share:

$$\frac{\text{Result before taxes} -/+ \text{Minority interest}}{\text{Adjusted average basic number of shares}}$$

Diluted earnings per share:

$$\frac{\text{Result before taxes} -/+ \text{Minority interest}}{\text{Adjusted diluted average number of shares}}$$

Equity per share:

$$\frac{\text{Equity}}{\text{Number of shares}}$$

EBITDA:

Operating result + Depreciations and impairments

Net debt:

Interest bearing liabilities - Cash and cash equivalents

Share of recurring revenue of the total revenue of Utilities segment:

$$\frac{\text{Recurring revenue from own software / SaaS}}{\text{Total revenue of Utilities segment}}$$

Business combinations and divestments

Business combinations in the financial year 2025 and 2024

There were no business combinations during the reporting or comparison period.

Sold businesses in the financial year 2025

There were no sold businesses in the reporting period.

Sold businesses in the financial year 2024

On November 18, 2024 Solteq Denmark A/S, the Danish subsidiary of Solteq Group, signed a business transfer agreement under which the business based on healthcare software solutions will be sold to Confirma Software. The net debt-free purchase price of the business is EUR 4,000 thousand, which was paid in cash on December 30, 2024. The company recognized a one-time profit of EUR 1,327 thousand on the fixed purchase price in the fourth quarter. The net assets sold in the business transaction were EUR 2,011 thousand, consisting mainly of the allocated goodwill of the business (EUR 1,954 thousand). The expenses related to the business transaction were approximately EUR 663 thousand. In the financial year 2024, the revenue of the transferring business was EUR 2,000 thousand.

Financial reporting

Solteq Plc's financial information bulletins in 2025 have been scheduled as follows:

- Interim Report 1-9/2025 Wednesday October 29, 2025, at 8.00 am

More investor information is available on Solteq's website at www.solteq.com.

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